

PAPER TOWEL AND TISSUE DISPENSER PROGRAM

Proposals were received from five (5) vendors to supply paper towel and tissue dispensers along with towel and toilet tissue paper product to the District. All dispensers will be provided to the District at no cost. Removal of existing dispensers will be the responsibility of the District. Installation of new dispensers (1,639 towel and 2,565 tissue) will be the responsibility of the awarded vendor.

All responses were evaluated based on following criteria:

1. Pricing of year 1 plus maximum pricing increases years 2 and 3
2. Paper Towel and Tissue dispensers
3. Size of proposed paper products

Estimated annuals were calculated based on number of towel/tissue cases purchased in 2017/2018.

VENDOR	Brand Specified	Estimated Year 1	Estimated Year 2	Estimated Year 3
ALL-TYPE VACUUM AND JANITORIAL – St. Louis, MO	Solaris	\$139,219.56	\$142,003.95	\$144,844.03
NEW SYSTEM – Earth City, MO	Tork	\$155,527.56	\$158,362.71	\$161,529.97
INDUSTRIAL SOAP COMPANY –St. Louis, MO	Kimberly Clark	\$172,566.08	\$176,017.40	\$179,537.75
HILLYARD – Columbia, MO	VonDrehle	\$174,238.02*	\$182,949.92*	\$192,097.42*
SMITH PAPER AND JANITOR SUPPLY – Eldon, MO	Cascade	\$190,766.06*	\$206,027.34*	\$222,509.53*
GROUPO GTE – Jacksonville, FL	Tork	\$596,437.28	\$608,366.03	\$620,533.35

*does not include installation of new dispensers

AWARD TO: ALL-TYPE VACUUM AND JANITORIAL