

**COLUMBIA SCHOOL DISTRICT
Award Result**

RFP NO. 15/02

Nutrition Services Point of Sale and Back Office Features

February 7, 2014

Award To: Heartland NutriKids, Rochester, NY

Nutrition Services launched a search for new software that would automate many practices the department has historically completed manually. With the continual growth the district, rise in free and reduced eligible households and vast increase of new USDA regulations and need for additional tracking came an increase in the need for additional automation. Automation would include enhancements to the following areas: Free and Reduced Price Application processing with the inclusion of an online application, Point of Service, Menu Planning, Nutrient Analysis, Production, Inventory, Purchasing, Warehouse, and Bidding. With increased automation, the goals are to streamline family applications and processing time, to reduce inefficient staff hours, and to assist with better tracking of department finances.

There were 6 software proposals returned. Nutrition Services, with the assistance of Technology Services and Koa Hills Consulting, received demonstrations from all 6 software companies, after which the selection was narrowed do to the top two software companies of Cybersoft's PrimeroEdge and Heartland Nutrikids. The two finalist conducted in-depth demonstrations on each software module.

Nutrition Services and Technology Services would like recommend to the board the purchase of Heartland Nutrikids, comprehensive set of accountability modules based on ease of use, functionality and referral recommendations.

The nutrition services software in year 1 will include initial software, licenses and support. Year 2 fee will be for annual support costs only.

<u>VENDORS FOR FINAL DEMONSTRATIONS</u>	<u>YEAR 1</u>	<u>RENEWAL YEAR</u>
HEARTLAND NUTRIKIDS Rochester, NY	\$92,894.50	\$20,665.00
CYBERSOFT PRIMEROEDGE Houston, TX	\$86,371.00	\$18,963.00

